



**COUNTY OF SAN LUIS OBISPO  
BOARD OF SUPERVISORS  
AGENDA ITEM TRANSMITTAL**

(1) DEPARTMENT Administrative Office		(2) MEETING DATE 11/5/2019		(3) CONTACT/PHONE Zachary Lute, Admin. Analyst / 805-788-2645 Guy Savage, Asst. County Administrative Officer / 805-781-5011	
(4) SUBJECT Request to approve a FY 2019-20 renewal agreement with the Cal Poly Corporation to support the SLO HotHouse - Center for Innovation and Entrepreneurship in the amount of \$200,000 to be paid out of FC 290 - Community Development to enhance economic development. All Districts.					
(5) RECOMMENDED ACTION It is recommended that the Board approve the FY 2019-20 agreement with the Cal Poly Corporation to support the SLO HotHouse - Center for Innovation and Entrepreneurship in the amount of \$200,000 to be paid out of FC 290 - Community Development to enhance economic development. All Districts.					
(6) FUNDING SOURCE(S) FC 290 - Community Development (General Fund)		(7) CURRENT YEAR FINANCIAL IMPACT \$200,000		(8) ANNUAL FINANCIAL IMPACT \$0.00	
(9) BUDGETED? Yes					
(10) AGENDA PLACEMENT <input checked="" type="checkbox"/> Consent <input type="checkbox"/> Presentation <input type="checkbox"/> Hearing (Time Est. _____) <input type="checkbox"/> Board Business (Time Est. _____)					
(11) EXECUTED DOCUMENTS <input type="checkbox"/> Resolutions <input checked="" type="checkbox"/> Contracts <input type="checkbox"/> Ordinances <input type="checkbox"/> N/A					
(12) OUTLINE AGREEMENT REQUISITION NUMBER (OAR) 19002003				(13) BUDGET ADJUSTMENT REQUIRED? BAR ID Number: N/A <input type="checkbox"/> 4/5th's Vote Required <input checked="" type="checkbox"/> N/A	
(14) LOCATION MAP N/A		(15) BUSINESS IMPACT STATEMENT? No		(16) AGENDA ITEM HISTORY <input checked="" type="checkbox"/> N/A Date _____	
(17) ADMINISTRATIVE OFFICE REVIEW  This item was prepared by the Administrative Office.					
(18) SUPERVISOR DISTRICT(S) All Districts					



## COUNTY OF SAN LUIS OBISPO

TO: Board of Supervisors

FROM: Administrative Office / Zachary Lute, Admin. Analyst / 805-788-2645  
Administrative Office / Guy Savage, Asst. County Administrative Officer / 805-781-5011

DATE: 11/5/2019

SUBJECT: Request to approve a FY 2019-20 renewal agreement with the Cal Poly Corporation to support the SLO HotHouse - Center for Innovation and Entrepreneurship in the amount of \$200,000 to be paid out of FC 290 - Community Development to enhance economic development. All Districts.

### **RECOMMENDATION**

It is recommended that the Board approve the FY 2019-20 agreement with the Cal Poly Corporation to support the SLO HotHouse - Center for Innovation and Entrepreneurship in the amount of \$200,000 to be paid out of FC 290 - Community Development to enhance economic development. All Districts.

### **DISCUSSION**

During the FY 2019-20 budget hearing, the Board approved a contribution in the amount of \$200,000 to the Cal Poly Corporation SLO HotHouse – Center for Innovation and Entrepreneurship (SLO HotHouse) to support the economic development activities and job creation priorities of the SLO HotHouse Incubator Program (Incubator Program). The SLO HotHouse Incubator Program is a two-year post-accelerator business development program providing space and assistance to companies launching out of the accelerator. The Incubator Program provides a runway designed to support startup success and the economic development agenda of the Small Business Development Center (SBDC), Cal Poly and the community. A list of the progress of the program is submitted in Attachment 2 - FY 2018-19 Cal Poly Corporation HotHouse - CIE Annual Report.

The scope of services is defined in the agreement with the Cal Poly Corporation (Attachment 1 - FY 2019-20 Agreement with the Cal Poly Corporation). The financial support from the County in the amount of \$200,000 will pay for the cost of facilities to support the Incubator Program, its economic development activities, and its job creation priorities. In addition, the County Administrative Officer (or designee) holds one seat on the HotHouse Community Advisory Board.

**OTHER AGENCY INVOLVEMENT/IMPACT**

This agreement is between the County and the Cal Poly Corporation, fiscal agent for California Polytechnic University and the SLO HotHouse. County Counsel has approved the agreement as to form and legal effect.

**FINANCIAL CONSIDERATIONS**

The agreement for the County's financial contribution to the SLO HotHouse is in the amount of \$200,000. This item was developed and submitted by the Administrative Office but will be paid out of the FY 290 – Community Development budget. Funding for this agreement was included as a part of the General Fund contribution included in the FC 290 – Community Development FY 2019-20 Adopted Budget. No additional funding is requested as part of this item.

**RESULTS**

The intended result is successful businesses employing county residents. More specifically, the contribution will support the SLO HotHouse Incubator Program, its economic development activities and its job creation priorities. This contributes to the goals of the Economic Element of the San Luis Obispo County General Plan by enabling the residents of San Luis Obispo to find employment, grow locally operated businesses, and pursue the lifestyles that they value. More specific intended results are detailed in Exhibit A of Attachment 1 - FY 2019-20 Agreement with the Cal Poly Corporation. This agreement is consistent with the County's goal to promote a prosperous community.

**ATTACHMENTS**

- 1 Attachment 1 - FY 2019-20 Agreement with the Cal Poly Corporation
- 2 Attachment 2 - FY 2018-19 Cal Poly Corporation HotHouse - CIE Annual Report