

EXHIBIT B

PRICING SCHEDULE

LOT I - PRINTING VOTE BY MAIL, POLL, TEST, AND DUPLICATE BALLOTS FOR DOMINION ACCUVOTE AND POLL BALLOTS FOR ES&S AUTOMARK BALLOTS	UNIT	AMOUNT
Dominion Accuvote Ballots (GEM-Generated Post Script files supplied by the County)		
Set up	Per Election	\$750.00
Ballot Printing		
8" x 11"	each	\$0.295
8" x 14"	each	\$0.315
8" x 19"	each	\$0.342
Test Ballots	each	\$0.400
Folding/Packaging/Delivery of VBM Ballots to County	each	included
Add-on/Supplemental VBM Ballots Padding/Stapling/Packaging of Poll Ballots	each	included
** After 2012, ballot printing prices are scheduled to be renegotiated, not to exceed the stipulated rates.		
Supplemental Ballot order Charge	each order	N/C
Party Ballot charge - AFTER 3 PARTIES	each party	\$0.015
ES&S Automark Ballots (limited quantities required, layout provided by ES&S)		
Set up	Per Election	N/C
Ballot Printing		
8" x 11"	each	\$0.21
8" x 14"	each	\$0.21
8" x 19"	each	\$0.21
Packaging/Delivery to the County	each	included

OTHER COSTS ASSOCIATED WITH ballot printing

Please specify, and provide the basis for the charge. Freight and delivery prices or methods can be included here.

Individual Ballot Boxes at \$1.90 each.

A 2% discount will be given for prepayment of all ballot printing services if paid by at least E-90.

LOT II - PERMANENT AND VOTE BY MAIL BALLOT PREPARATION	UNIT	AMOUNT
Set up	each	N/C
Ballot Inserting and Mailing	each	\$0.260
Inserting Voter Information Guide, Envelopes, etc.	each	N/C
Addressing/Mailing - IN-HOUSE VIA BRYCE PRINTER	each	N/C
Supplemental Vote by Mail Inserting and Mailing	each	\$0.260

LOT III - PRINTING ANCILLARY MATERIALS	UNIT	AMOUNT
Envelopes		
5 7/8" x 9 1/2" White Outgoing (100,000)	each	\$0.06
5 5/8" x 9" White Return (80,000)	each	\$0.06
5 5/8" x 9" Colored Return (20,000)	each	\$0.06
Printing Costs for 8 1/2 x 11 information sheet, folded in half	each	\$0.06

With the exception of ballot printing services (which will be renegotiated at rates not to exceed rates set forth above), all stated rates and set-up fees will remain fixed for the duration of the three-year term of the contract.

For calendar year 2015, whether or not any elections occur, should the County choose to renew this Contract, the rates stated (including the renegotiated rate for ballot printing after 2012) will continue, and the County will receive a 5% discount off all materials and services performed by Contractor.

For calendar year 2016, whether or not any elections occur, should the County choose to renew this contract, the rates stated (including the renegotiated rate for ballot printing after 2012 and the 5% discount applied in 2015) will continue, and the County will receive an additional 5% discount off all materials and services performed by Contractor.