



To: cr_board_clerk Clerk Recorder/ClerkRec/COSLO@Wings, BOS_Legislative Assistants,
Cc: Trevor Keith/Planning/COSLO@Wings,
Bcc:
Subject: Fw: SLO Clean Energy - Statement of Support
From: Cytasha Campa/BOS/COSLO - Monday 10/05/2015 08:10 AM

Kindest regards,

Cytasha Campa

Secretary to the Board of Supervisors / San Luis Obispo County

/ ccampa@co.slo.ca.us

— Forwarded by Cytasha Campa/BOS/COSLO on 10/05/2015 08:10 AM -----

From: Eric Veium <eric@slocleanenergy.org>
To: ccampa@co.slo.ca.us,
Date: 10/04/2015 06:08 PM
Subject: Fwd: SLO Clean Energy - Statement of Support

Hi Cytasha,

On Friday last week SLO Clean Energy sent the message below including attachments to the Board of Supervisors and their executive assistants.

Will you please make sure that this message and attachments are included in the official record?

Thank you.

Best regards,
Eric

Eric Veium | Leadership Team

| eric@slocleanenergy.org | slocleanenergy.org

----- Forwarded message -----

From: **Eric Veium** <eric@slocleanenergy.org>
Date: Thu, Oct 1, 2015 at 12:30 PM
Subject: SLO Clean Energy - Statement of Support
To: Frank Mecham <fmecham@co.slo.ca.us>, darnold@co.slo.ca.us, lcompton@co.slo.ca.us,
Adam Hill <ahill@co.slo.ca.us>, Bruce Gibson <bgibson@co.slo.ca.us>
Cc: Leadership Team <leadershipteam@slocleanenergy.org>, jcaffee@co.slo.ca.us

Chairperson Arnold and Honorable Supervisors,

Thank you for choosing to bring this opportunity before your Board. Please consider the following four points:

1. SLO Clean Energy strongly encourages you to support Option 3 from the Staff Report.

Option 3 enables SLO County to both cooperate with our neighboring counties to the South

and explore what a SLO County only program could do.

This option will give us the most information and greatest flexibility to create a program that suits us best. Since we are a smaller County in comparison

to the scale of other programs across the state, it will be important to understand how a Tri-County program could positively impact program economics.

This action does not commit the County to launching a program, but it does provide an actionable report and financial analysis to fully inform the most beneficial approach for our County.

2. This is the MOST cost effective opportunity for SLO County to properly explore Community Choice we could imagine.

Santa Barbara County has committed \$400,000 and the City of Santa Barbara and Ventura County have each committed \$50,000. Our county and all of our cities are able to have a seat at the table for ONLY \$50,000, not to mention that Santa Barbara County staff and other resources will be working on our behalf to explore this opportunity. This is critically important because of our limited energy program staff resources. It is an accepted best practice to request that any financial expenditures made by the County or Cities be tracked and reimbursed from the revenues from our operating Community Choice Energy program.

3. This is NOT a partisan issue

Exploration of these programs are being championed by leaders from across the political spectrum.

- California's first Community Choice Energy program was championed by the late Charles McGlashen, a liberal supervisor from Marin County.
- The Tri-County [Monterey Bay Community Power](#) effort is being led by Republican Assemblyman, Senator, and now County Supervisor, [Bruce McPherson](#),
- who said, in his recent reelection announcement regarding their Community Choice Effort, "This is the biggest thing I want to see complete".
- Earlier this year, the City of Lancaster launched their program, led by their conservative Mayor, Rex Parris.
- Last Friday, the [Los Angeles County Board of Supervisors](#), with a motion by Republican Supervisor, Don Knabe, voted UNANIMOUSLY to support
- their Community Choice Feasibility Study.

4. This is a Win-Win for residents, businesses, agriculture, and local governments.

A Community Choice Energy program offers a choice for our residents and businesses where there currently is none, and it is both an economic and environmental opportunity for our County. Sonoma Clean Power is the leading program in the state whose success we should try to emulate.

- In its first year of operation, Sonoma Clean Power has delivered \$13.6 million in bill savings for its customers and generated over \$14.6 million in profit to
- re-invest into future rate stability, renewable energy projects, and local energy and water related efficiency programs (see attachments).
- [Debbie Meekins](#), CEO of First Community Bank, the community bank that financed the startup of [Sonoma Clean Power](#), said, "We believe Sonoma Clean Power
- will be one of the best success stories in Sonoma County's history."
- In a [July press release](#), Camille Kazarian, Town of Windsor's (size of Atascadero) Administrative Services Director said, "As a result of converting 130 meters to
- Sonoma Clean Power, the Town is on track to recognize over \$100K in cost savings

in the 2015 calendar year."

SLO Clean Energy requests that your Board UNANIMOUSLY supports Option 3 of the Staff Report, authorizes the \$50K funds, and empowers our County and Cities to understand the opportunities that a local Community Choice Energy program may create. Please do not let this opportunity pass.

Highest regards,

Eric Veium

Eric Veium | Leadership Team

| eric@slocleanenergy.org | slocleanenergy.org



SCP Announces 2014 Results FINAL web.pdf



SCP - Statement of Net Position June 2015.pdf

June 22, 2015

For Immediate Release

Contact: Kate Kelly, Director of Public Affairs & Marketing

Sonoma Clean Power Announces 2014 Progress Report 2014 Audit Confirms First Year of Service Produces Impressive Benefits

(Santa Rosa, CA) With the first year of service to Sonoma County customers complete, Sonoma Clean Power (SCP) has announced its 2014 progress report, which includes the following.

- Greenhouse gas emissions were 48% below PG&E's last published data from 2013. The total estimated savings is 53,579 metric tons of carbon dioxide, which will be confirmed once PG&E publishes its actual 2014 emissions data in early 2016
- \$13.6 million in total bill savings for customers
- Energy mix is 36% renewable plus an additional 44% hydropower. The agency is already meeting the 2020 mandates for all California utilities to be at least 33% renewable. By comparison, PG&E's mix was 27% renewable and 8% hydropower.
- NetGreen program payments to solar customers of \$207,000; one-third of which went to public schools
- All Sonoma County cities voted to join SCP [note: Healdsburg has its own municipal utility and does not participate in SCP]

"We knew the agency was doing great things from the beginning," said current Board Chair and Cotati City Councilman, Mark Landman. "But benefiting customers *and* the environment at the same time is really something to be proud of. On behalf of the Board of Directors, I'd like to commend CEO Geof Syphers and his staff on guiding the agency to produce such remarkable results in its first year," added Landman.

SCP began serving their first phase of customers in May 2014; the second phase in December 2014 and the cities of Cloverdale, Petaluma and Rohnert Park in June 2015. The agency is serving the electricity needs of approximately 90% of eligible customers, or about 198,000 accounts.

"It's exciting to have just passed the one year mark and have such outstanding results to report," said Supervisor Susan Gorin, who also served as the agency's Board Chair in its inaugural year. "With all Sonoma County customers now receiving SCP service, we expect 2015's results to be even more dramatic," added Gorin. "It's particularly gratifying to see solar customers receiving payment for the surplus energy they've produced, with schools being among the top recipients."

"We're getting a lot of questions about what's next for us, which is different than just a year ago," said SCP CEO Geof Syphers. "Initially we got questions about how we would ever be able to deliver on our twin goals of providing cleaner electricity at a lower price than PG&E. The joint rate comparison that PG&E mails out each year confirms that our customers are getting cleaner power and saving anywhere from 6-11% off their total electric bill," Syphers added.

Now that all cities are receiving service from SCP, the agency is focused on program development.

Sonoma Clean Power is a not-for-profit public agency, and is the official electricity provider for Sonoma County, offering cleaner electricity to residential and commercial customers in all Sonoma County cities and the unincorporated areas of the county.

For more information, visit sonomacleanpower.org or call 1 (855) 202-2139.

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SONOMA CLEAN POWER AUTHORITY

STATEMENT OF NET POSITION As of June 30, 2015

ASSETS

| | |
|---------------------------------------|-------------------|
| Current assets | |
| Cash and cash equivalents | \$ 12,715,492 |
| Accounts receivable, net of allowance | 12,178,959 |
| Accrued revenue | 8,240,561 |
| Prepaid expenses | 691,788 |
| Total current assets | <u>33,826,800</u> |
| Noncurrent assets | |
| Capital assets, net of depreciation | 170,350 |
| Deposits | 339,766 |
| Total noncurrent assets | <u>510,116</u> |
| Total assets | <u>34,336,916</u> |

LIABILITIES

| | |
|---|-------------------|
| Current liabilities | |
| Accounts payable | 604,400 |
| Accrued cost of electricity | 12,908,657 |
| Other accrued liabilities | 711,690 |
| User taxes and energy surcharges due to other governments | 410,112 |
| Loan payable to Sonoma County Water Agency | 254,132 |
| Total current liabilities | <u>14,888,991</u> |
| Noncurrent liabilities | |
| Loan payable to Sonoma County Water Agency | 1,386,405 |
| Deferred construction damages | 3,450,000 |
| Total noncurrent liabilities | <u>4,836,405</u> |
| Total liabilities | <u>19,725,396</u> |

NET POSITION

| | |
|----------------------------------|----------------------|
| Net investment in capital assets | 170,350 |
| Unrestricted | 14,441,170 |
| Total net position | <u>\$ 14,611,520</u> |

See accountants' compilation report.