

**COUNTY OF SAN LUIS OBISPO BOARD OF SUPERVISORS  
AGENDA ITEM TRANSMITTAL**

|   |   |  |                      |
|---|---|--|----------------------|
| (1) DEPARTMENT<br>Behavioral Health   | (2) MEETING DATE<br>7/7/2015                      | (3) CONTACT/PHONE<br>Cindy Collins, ASM, 788-2932; Amy Olson, ASO II, 781-4729   |                      |
| (4) SUBJECT<br>Request to approve: 1. FY 2015-16 renewal contracts, with the option to renew for two additional years, with Apex Pharmacy dba Bestcare Pharmacy and En Soleil Pharmacy, Inc. at a rate of \$4 per qualified prescription dispensed to provide pharmacy services for qualified Behavioral Health clients; and 2. FY 2015-16 renewal contract, with the option to renew for two additional years, with Kyoko Mitsuoka at a rate of \$85 per hour to provide pharmacy management for the Psychiatric Health Facility. All Districts.   |   |  |                      |
| (5) RECOMMENDED ACTION<br>It is recommended that the Board:<br><ol style="list-style-type: none"> <li>1. Approve the FY 2015-16 renewal contracts with the option to renew for two additional years with Apex Pharmacy dba Bestcare Pharmacy and En Soleil Pharmacy, Inc. at a rate of \$4 per qualified prescription dispensed to provide pharmacy services for qualified Behavioral Health clients; and</li> <li>2. Approve the FY 2015-16 renewal contract with option to renew for two additional years with Kyoko Mitsuoka at a rate of \$85 per hour to provide pharmacy management for the Psychiatric Health Facility (PHF).</li> </ol> |   |  |                      |
| (6) FUNDING SOURCE(S)<br>Realignment  | (7) CURRENT YEAR FINANCIAL IMPACT<br>\$266,537.00 | (8) ANNUAL FINANCIAL IMPACT<br>\$266,537.00  | (9) BUDGETED?<br>Yes |
| (10) AGENDA PLACEMENT<br><input checked="" type="checkbox"/> Consent <input type="checkbox"/> Presentation <input type="checkbox"/> Hearing (Time Est. ___) <input type="checkbox"/> Board Business (Time Est. ___)   |   |  |                      |
| (11) EXECUTED DOCUMENTS<br><input type="checkbox"/> Resolutions <input checked="" type="checkbox"/> Contracts <input type="checkbox"/> Ordinances <input type="checkbox"/> N/A  |   |  |                      |
| (12) OUTLINE AGREEMENT REQUISITION NUMBER (OAR)<br>19001564   |   | (13) BUDGET ADJUSTMENT REQUIRED?<br>BAR ID Number: N/A<br><input type="checkbox"/> 4/5 Vote Required <input checked="" type="checkbox"/> N/A |                      |
| (14) LOCATION MAP<br>N/A  | (15) BUSINESS IMPACT STATEMENT?<br>No             | (16) AGENDA ITEM HISTORY<br><input type="checkbox"/> N/A    Date: <u>01-14-2014</u>  |                      |
| (17) ADMINISTRATIVE OFFICE REVIEW<br><br>Leslie Brown   |   |  |                      |
| (18) SUPERVISOR DISTRICT(S)<br>All Districts  |   |  |                      |

# County of San Luis Obispo



TO: Board of Supervisors

FROM: Jeff Hamm, Health Agency Director  
Anne Robin, Behavioral Health Administrator

DATE: 7/7/2015

SUBJECT: Request to approve: 1. FY 2015-16 renewal contracts, with the option to renew for two additional years, with Apex Pharmacy dba Bestcare Pharmacy and En Soleil Pharmacy, Inc. at a rate of \$4 per qualified prescription dispensed to provide pharmacy services for qualified Behavioral Health clients; 2. FY 2015-16 renewal contract, with the option to renew for two additional years, with Kyoko Mitsuoka at a rate of \$85 per hour to provide pharmacy management for the Psychiatric Health Facility. All Districts.

## **RECOMMENDATION**

It is recommended that the Board:

1. Approve the FY 2015-16 renewal contracts with the option to renew for two additional years with Apex Pharmacy dba Bestcare Pharmacy and En Soleil Pharmacy, Inc. at a rate of \$4 per qualified prescription dispensed to provide pharmacy services for qualified Behavioral Health clients;
2. Approve the 2015-16 renewal contract with option to renew for two additional years with Kyoko Mitsuoka at a rate of \$85 per hour to provide pharmacy management for the Psychiatric Health Facility (PHF).

## **DISCUSSION**

Behavioral Health Services has a need for pharmacies on a contract basis to provide pharmacy services to qualified Behavioral Health clients throughout the county as well as medication management in the Psychiatric Health Facility (PHF). It is necessary to have pharmacy locations in south county, north county, and San Luis Obispo regions to provide adequate services for the entire county. It is also necessary to contract with a pharmacist to manage the medications for the PHF, as mandated by the State. During FY 2013-14 the County performed extensive research within the county to locate pharmacies and pharmacy professionals able to fulfill the pharmacy needs of the County, and contractors were selected. The County is now requesting to renew those contracts with Bestcare Pharmacy for south county outpatient pharmacy location and medication delivery services to the San Luis Obispo area, with En Soleil Pharmacy for north county outpatient pharmacy services, and with Kyoko Mitsuoka for PHF medication management.

Qualified Behavioral Health clients include those receiving mental health and/or drug & alcohol treatment and require medications prescribed by a psychiatrist in order to maintain proper treatment and health. These individuals do not qualify for Medi-Cal or Medicare benefits and have no other source of health insurance to pay for necessary medications. Those clients who have been seen by Behavioral Health staff in the jail and being released will also be included as a qualified client to receive pharmacy services through Bestcare Pharmacy.

The pharmacist contracted for the PHF shall provide inpatient pharmacy/drug room services. As mandated by the state, the inpatient pharmacist shall perform necessary audits of client charts and the pharmacy area, participate in the PHF Pharmacy and Therapeutics Committee, and maintain performance measures and quality standards for the PHF pharmacy. The pharmacist will also audit the Public Health pharmacy area for all Public Health sites on a quarterly basis as well as monitor all Behavioral Health clinic drug rooms/medication cabinets.

Each pharmacy/pharmacist will be licensed by the California State Board of Pharmacy and ensure that they meet all legal requirements of the California Business and Professions Code relating to the practice of pharmacy. Furthermore, each pharmacist shall have a valid Drug Enforcement Agency (DEA) certificate for the handling of controlled substances. Pharmacists located at the outpatient pharmacies will be responsible for filling new and refilling medications written by

psychiatrists according to the drug formulary. The pharmacy shall establish whether the client is qualified or not based on benefits available to the client and then bill the appropriate pay source for the prescription. Each pharmacist at the contracted locations shall also ensure proper counseling of clients receiving newly prescribed medications.

As per Option to Renew of the contract, Exhibit C 4. these contracts may be extended for two one-year periods upon Health Agency Director approval to exercise the option to renew for each one-year period and upon Behavioral Health Administrator approval for any changes pertaining to service/service level changes or rate changes.

#### **OTHER AGENCY INVOLVEMENT/IMPACT**

County Counsel has reviewed and approved the contracts as to form and legal effect.

#### **FINANCIAL CONSIDERATIONS**

The FY 2015-16 budget for Behavioral Health includes a cumulative amount of \$266,537 in contract pharmacy services, which is \$245,867 (92%) less than the FY 2014-15 budget of \$512,404. The decrease is attributed to a change in the formulary allowing for lower priced pharmaceuticals. The rate of pay for the contract outpatient pharmacists is \$4.00 per qualified prescription dispense in addition to the Average Wholesale Price (AWP) of each drug. The prescriptions for newly released jail clients will be billed directly to the Sheriff's department.

The inpatient pharmacist will be paid \$85 per hour for the duties associated with the PHF pharmacy. The average hourly wage plus benefit for a pharmacist in the central coastal California region is approximately \$85 per hour.

#### **RESULTS**

Pharmacy services are an integral part of Behavioral Health Services, and a critical component to the overall effort to provide quality client care. Each pharmacist is licensed and trained to dispense the medications prescribed to Behavioral Health clients to help control their symptoms. Without these services, Behavioral Health could not meet State mandates for prescription medication services.

Providing pharmacy locations throughout the County contributes to proper medication management. Providing the most appropriate services to the clients increases the probability of positive treatment outcomes. Furthermore, positive treatment outcomes contribute to the wider County vision of a healthy and safe community.

#### **ATTACHMENTS**

1. Bestcare Pharmacy Contract FY 2015-16
2. En Soleil Pharmacy Contract FY 2015-16
3. Kyoko Mitsuoka Pharmacy Services Contract FY 2015-16