

## Attachment 5

### Cash Flow Budget (excluding start up costs 1st Year)

	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>
<b>Gross Sales</b>	\$270,000	\$330,000	\$360,000	\$375,000	\$395,000

**EXPENSES:**

Labor:	\$65,000	\$75,000	\$78,000	\$80,000	\$82,000
Payroll Taxes:	\$8,500	\$9,200	\$10,000	\$10,200	\$10,500
Workers Comp:	\$5,000	\$5,500	\$6,000	\$6,000	\$6,200
Payroll Accounts:	\$1,500	\$1,500	\$1,800	\$1,800	\$2,000
Uniforms:	\$2,000	\$3,000	\$2,500	\$2,500	\$2,500
County Lease Payments:	\$19,000	\$27,000	\$29,000	\$30,000	\$31,200
Liability Insurance:	\$12,000	\$13,000	\$14,000	\$14,000	\$14,500
Utilities:	\$19,000	\$20,000	\$22,000	\$22,000	\$22,500
Pool Chemicals:	\$4,000	\$4,500	\$5,000	\$5,000	\$5,000
Supplies:	\$4,000	\$4,500	\$5,000	\$5,000	\$5,000
R&M:	\$6,000	\$6,000	\$6,000	\$6,000	\$6,000
Landscaping:	\$2,000	\$2,000	\$4,000	\$4,000	\$4,000
Computer / Internet:	\$3,000	\$3,000	\$4,000	\$4,000	\$4,000
Office Supplies:	\$500	\$500	\$600	\$600	\$600
Credit Card Fees:	\$4,000	\$5,000	\$5,600	\$5,700	\$6,000
Postage:	\$400	\$500	\$550	\$550	\$550
Subscriptions:	\$600	\$600	\$650	\$650	\$650
Property Tax:	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000
Permits:	\$5,000	\$8,000	\$5,000	\$5,000	\$5,000

Advertising:	\$15,000	\$35,000	\$35,000	\$35,000	\$35,000
Total Expenses:	\$181,500	\$228,800	\$239,700	\$243,000	\$248,200
NET (* owners start to pull a wage)	\$88,500	\$101,200	* \$120,000	* \$132,000	* \$146,000