AMENDMENT No. 3 TO THE
AGREEMENT FOR SERVICES

San Luis Obispo County (hereinafter "County"), and the Ferguson Group (hereinafter "TFG") agree to amend the Agreement for Services dated December 7, 2010.

RECITALS

WHEREAS, on December 7, 2010, the County of San Luis Obispo Board of Supervisors entered into an Agreement For Services with TFG wherein TFG agreed to act as the Washington D.C. representative for the County beginning July 1, 2010; and

WHEREAS, TFG has provided these services to the County, through prior contracts, since July 2008; and

WHEREAS, as TFG satisfactorily performed said services, and it was the desire of the County to continue the agreement for services, Amendment No. 1 to the Agreement for Services extending the term of the agreement for one (1) year was approved August 16, 2011;

WHEREAS, as TFG satisfactorily performed said services, and it was the desire of the County to continue the agreement for services, Amendment No. 2 to the Agreement for Services extending the term of the agreement for one (1) year was approved November 20, 2012;

WHEREAS, TFG continues to satisfactorily performed said services and it is the desire of the County to extend the agreement for services with TFG through the 2013-14 fiscal year; and

NOW THEREFORE, in consideration of the mutual covenants contained herein, the parties agree to this Amendment No. 3 to the Agreement for Services as follows:

A. Section 2, Obligations of San Luis Obispo County is revised as follows:

Paragraph A is deleted and the following paragraph inserted in its place: The County will contract with the Washington Representative for a period of twelve (12) months starting on **July 1, 2013** and ending **June 30, 2014.**

Paragraph B is deleted and the following paragraph inserted in its place: For the period beginning **July 1, 2013** and ending **June 30, 2014**, the Washington Representative shall be compensated through the payment of a fixed fee of $6,000 per month, inclusive of expenses, for a total of $72,000 per year.

B. All provisions of the Agreement not affected by this Amendment No. 3 shall remain unchanged and in full force and effect.

IN WITNESS WHEREOF, the parties hereto have executed this Amendment No. 3 to Agreement for Services dated December 7, 2010 as set forth below.

THE FERGUSON GROUP

By: _____
W. Roger Gwinn

Title: President + CEO

Date: 7/31/13

COUNTY OF SAN LUIS OBISPO

By: _____
Chairperson, Board of Supervisors

AUTHORIZED BY BOARD ACTION

_____, 2013

ATTEST

By _____
Clerk of the Board of Supervisors

Approved as to Form and Legal Effect:
RITA L. NEAL
County Counsel

By: _____
Chief Deputy County Counsel

DATED: 8/6/13